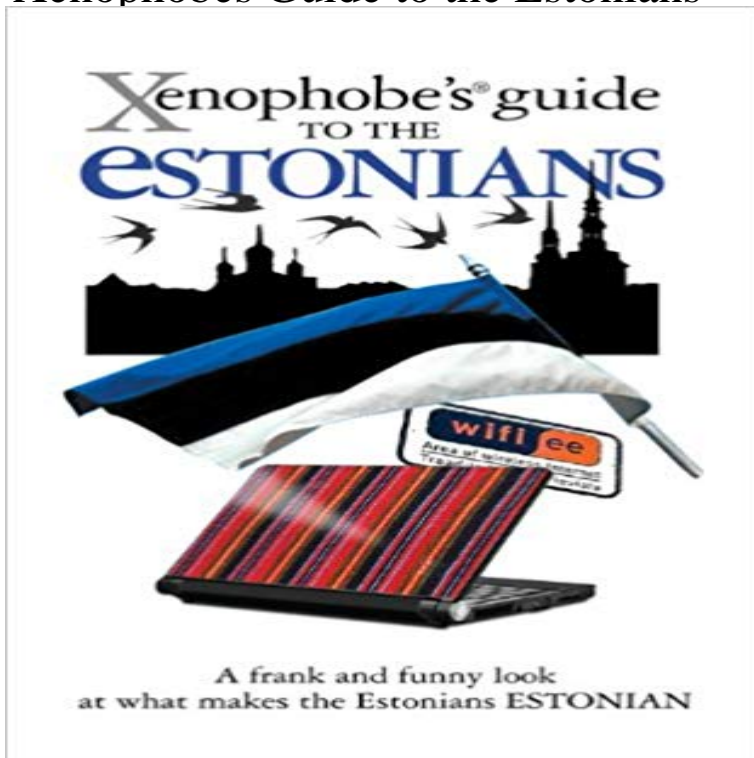


Xenophobes Guide to the Estonians



The roots of Ootame, vaatame Lets wait and see, are embedded in the deepest chasm of the Estonian psyche because, for a very long time, the people had little choice to do anything else. This philosophy is a close relation to the Spanish manana (tomorrow). The difference is that the languid Spanish are just deferring something. The pragmatic Estonians are not. They are waiting and seeing. A guide to understanding the Estonians which dispels or confirms preconceived prejudices with humor and insight.

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